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... Connor. meet you. Thomas. Thomas, to meet you.. I. We're.. That's. All right, thanks, Dan. in the back seat when she comes. Sure. come in. Thanks.., thank you.... Uh, I work early. Leo? welcome. I'm Bob. Hey, Bob. you name? Thomas. Thomas. Connor. Connor. Nice to meet you. They don't work for you. No.. I need the.. uh, secondary sponsor technically. Sure.. cause you bought the package of RSU news. Okay. wow. amazing. Um, yeah, we've done an estimate previously on the space force from, but it was Chris that was the. He moved on to something worse and right? He, uh he did move on, um, you know, our estimated he grow So one of the things that I like aboutter wasrate, very first of all.opper has this whole, like, uh computer, like, virtual thing that they do... Yeah, yeah, so, chapter SD, you know, chapters fully intrated full service and car essentials, um so yeah, everything that we do from you just taking this initials and poploaded into the port, it stay up the entire project. it moves along the entire system and then on the back end right, the clients have access to roll the pictures, the scans, financial modules and everything involved there. that's. We' developed our ourology behind what we actually do, you know, the entry modernizing where we go very fast. So basically, you get like an entire rendering that you could go through. We do renderings, you do the drawings, um, you know, everything. surface, cool. I'm trying to get in touch with my team lead just to leave the one in this project, but just a couple of them knows basically what the owner is looking for is, um I know that he's looking to update the kitchen. He doesn't want to do any marble but wants to stick to quartz. he does want a completely new bathrooms. He does want to add a washer and dryer into the unit. And then uh we also want to upgrade the AC per the building requirements. also out theors. Yeah. and then the other thing is that yeah, I can hear your hold. and the other thing is that we would want two options, uh an option for new floorsors and then an option for just refinished for. Okay. And then just within that that quote, uh we would want to know if architect fees and filing fees would be for that. Well, we'll have to get another architect. We'll have to get the we all a separate cost us acting as a contractors to talk with an interest? Hey, I't. Hey, Daniel, everyone after No, that's what I was just about to say if we're not moving walls and replacing everything kind of as it is and they add to, you know, existing conditions. It's fine. I don't really see. Correct. And the electricity and the plumbers can pull their own permits there, so we don't really need an architect involved.. Yeah, I believe we told Al that, yeah, he would be updating the electrical as well. Okay, so is the all? well. Um, yeah, adding in a washer dryer, we' need to update the panel here. you and update the panel. to have the washer there. Okay, that's that's important because uh Yeah, exactly. dedicated line. But there's plenty of power in the basement. Yeah. Anything specific in the kitchen? I mean, I think's replacing., so this is actually another unit in the building, and this is kind of the aesthetic of that. Yeah. Oh, yeah, in the kitchen for the kitchen, we just wanna, you know without doing marvel, we preferards with your abilities and, you know, cabinets, if we can get away without going cost, you know. Yeah, we have suppl, you know, good quality. Yeah, we have suppliers in around the city and Queens and Brooklyn and that, you know, can do it' making semi costs and write all cries, semi custom, but we don't. Okay. just make sure we do something doable at good looking. Exactly, okay no problem bathroom. check out the bathroom. modern so. Yeah, just yeah. pretty much just modern for the pl Yeah, yeah, we do that in all builds. almost every single building does that, uh requires that right. So we'll replace all the lines that when they arrive there, the building maintains the riser and go put on in common lines throughout, so.. Uh, no, at least I went over a general, um but yeah. and then how are we like, am I sending the quote, you and your I don't.. The here is they're gonna start in the contract over tomorrow. and then hopefully you guys can start like next week. Yeah, they want to start. what that allows us to do because we're responsible to bypass all. so it's gonna save everybody a lot of time. as long as the work is starting, it can continue.. Okay, amazing. All right, then that's kind of what is the number we're all now, right? I I want to make sure, like the last quote was too poor, you don't wanna make sure, like, are we in line with that?, we keep another Okay, and and that's for the construction and then the refer on top of that, if you have a bunch of for materials, you'll work through that.. Okay, yeah, so I need to finish materials in the bathrooms and then I need a tile in the kitchen, really. and the I'll look at the bathrooms. Okay. materials I know, you guys have the better than what theinets cost, right?, right? Yeah, yeah, I think I think 10 grand for all the appliances of walking dryer and that any new appliances in the kitchen is is safe. yeah, and then the HA, I'll have a look at um we need to figure out what exactly, you.. I didn't know what it cost because Thomas knows more what' involved. that exactly what is it cost to you?, this is because they completely house. The equipment already on the roof, the condensers.. So we just need to pipe them in. The board president uh plug inside yesterday, and they have uh a quote if we can do all of our units, um I have like 12,000 per unit, not including the the boxing in and like the the soft and stuff... um that's literally all I know about that. Okay, that's why, but the all of the equipments upstairs, and I believe my understanding is is are you piped up to the doors and just see the pipes into the apartment? Okay, I don't know, I keep getting this first, but that okay, but um are we doing drumul throughout the entire space or do we just want to run soft? I would think soft, I think that's then... and the rest of the building is notorious for low ceilings. So we wanted to make sure that we stand out from the rest of the units. Yeah, yeah, we we'll we'll run us on and basically in every room, um. Okay. um yeah, you just send me everything uh at the. and if you could also send some sampleous. I don't know you. I before. uh, you can recommended from Thomas and E. I've doneations before in New York City and outside and they want to know what to expect and what to do, and it'mediately important client for the end of the. So I'm the one I mean, he's paying for it, he's in France, soilize it in the appliance for he and stuff like that. course, so my name is the one..ood. Our name won't be on one either we'll won't. yeah, we have a great team, you know, we're we're pretty big in DC, um, you know, designers in house, you know, everything is gonna be full service. You know, it' gonna be their easy process. Um, so, I'm gonna take a quick scan, take a video for my reference. I can most likely get this background which you probably buy fit tomorrow. you know, or sometime tomorrow and be. Okay, great. So, again, we get the way out performance and we will make decisions in the next few days, like he's ready to go. finding contract will it enable for the speed? And then it's, you know, it's it's a pretty he's a pretty fast in the decision. Okay, yeah, that's very definitely during the design process that'll be helpful, so we can keep moving through things. Okay. on the doors route, right? Yes.. Yeah, I mean, I would if you're gonna be doing I would just replace these because obviously stripping them is more is uh it's just cheaper.. Okay, let's again.. I don't. It's so nice to like on my own property in another state. And my property, it's gonna be $25,500 in. No, not. I know. I just think I a tree in my backyard. $700. I' live right now. I I have a crazy. we have a state in whereabouts. Okay, she's never gonna build down by. Yeah, I grew up in me, right? Okay. All right. Jersey City right now Jersey kind of there, I know? Yeah, yeah.. Yes. Hey, your own. here. Uh, in other lines, you actually put a here. you look at the around a lot. uh Oh, yes, the. Yeah, the basics area. up in sixth city. we put the Washington guy on the front. I'.... Yes... Um. any other questions? yes. Thank you then pleasure pleasure. yes... I also..